

## **Recommender**

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During his tenure at Manulife Financial, Daniel Trunzo has been invaluable in leading part of the post integration expense management and cost savings project by; weeding through billing issues, providing general awareness to the business on Relizon vendors' rate card for the various services their contract provided to Manulife. This allowed my team to move the costs to correct work areas within and outside of GB.

This general awareness has aided in business areas being aware of costs associated with their ordering requests, frequency of requests and demands of Relizon to support our business needs. This project has enabled our company to save significant costs from a procurement standpoint.

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